# Acceleration into a new phase of growth

**Full Year Financial Results** 

for the year ended 30 September 2021

18 November 2021







### Agenda



1. Overview

**Helen Gordon**Chief Executive

2. Financial Results

Rob Hudson
Chief Financial Officer

3. Market and business update

Helen Gordon

Chief Executive

4. Summary and Q&A

**Helen Gordon**Chief Executive

5. Appendix

## Strong lettings momentum signals growth ahead





## Robust performance; a growing business



Net rental income **£70.6m**(4)%

Passing NRI

£81m

+15%

Rental growth (L4L)

+1.0%

(195) bps

Adjusted earnings

£83.5m

+2%

**EPRA NTA** 

**297**pps

+4%

Dividend

**5.15pps** 

(6)%

#### Financial highlights:

- Passing net rental income up +15% on reported FY21 net rental income to £81m
- ► L4L rental growth of +1.0%, reflecting our focus on retention. 2.0% excl. incentives
- Adjusted earnings +2% over the last 12m
- +14% residential sales profit
- Net rental income lower due to accelerated asset recycling in H1 to capitalise on strong market and temporary voids

#### **Strategic highlights:**

- Growing PRS Portfolio now £2.1bn and 69%
- Successful equity raise of £209m gross proceeds, now committed, positive shareholder support
- 6 new buildings (1,304 homes) now c.91% let
- 183 new Affordable homes added to total portfolio of 878
- 4 new acquisitions (£299m; 1,174 homes)
- 2 new planning consents (618 homes)
- Continued our investment in our technology platform

#### Taking a leading industry role in driving responsible business practices

84%

electricity supplies purchased is renewable 85%

EPC A-C within PRS portfolio

89/100

WalkScore within our pipeline

A 'very walkable' portfolio 878

operational Affordable homes with 183 added this year 552

community events, many celebrating Diversity & Inclusion

#### **Renting homes, enriching lives**

	Net Zero Carbon	Published Grainger's net zero carbon road map
ear		Co-Sponsored the COP26 Built Environment Virtual Pavilion
e X	Positive social impact	Defined our social value priorities
ţ		Embedded community engagement best practice blueprint
for		Became LandAid charity pro bono and first steps partner
ıts	Diversity & Inclusivity	Developed our strategic framework for diversity & inclusion
hligh		Employee-led D&I Network delivered programme of activity for employees and residents
<u> </u>	Sustainable	Issued our first TCFD summary report
	investment decisions	Developed Grainger's sustainable finance framework

**ESG** 















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## A strategy and operational model that drives performance and growth

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## Driving forward construction and delivery of our pipeline

- One stabilised acquisition (283 homes)
- Five schemes completed (1,021 homes)
- Two planning consents directly secured in H1 (618 homes)
- 13 schemes on site (3,047 homes)

## Investing for the long term, through cycles

- Six schemes in planning and legals (1,386 homes)
- £108m from asset recycling
- Repositioning older assets
- Enhancing our ESG analytics in our investment decisionmaking
- Refreshed our London strategy

- 98% avg rent collection
- 1.0% rental growth (L4L)

Total control of our assets and direct relationship with our customers

Operate

Creating

great homes

- 95% current occupancy
- Scalable platform
- 3.290 new lets
- 2,686 renewals

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### Sector outperformance driven by our in-house operating platform



- Increased our direct lettings strategy
- Further enhanced our digital leasing process
- Launched our new resident service desk
- Investment in employee training and development
- Enhanced customer support initiatives
- Greater ability to deliver on our values and brand promises (e.g. health and safety)

### **Exceptional Q4 performance**

#### 1. Lettings

Sharp rise in enquiries and lettings activity over the summer 10,341 enquiries

#### 2. Occupancy

Scalable operating platform enabled the onboarding of 3,290 new customers and swift occupancy return.

1,510 customers moved in between Jul-Sep

#### 3. New openings

Three new openings in H2 (513 homes)

Now **84%** let, ahead of underwriting

#### 4. Customer

>82% \*\*\*



of all online reviews from our PRS customers were 5 star

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### Lease-up of new homes ahead of expectations



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#### 2021 marks increased pace in delivery of homes and rent

### 1,304 new homes delivered in the year, already 91% let



### Gatehouse Apts, East Street, Southampton

- 132 homes. GY c.6.5%
- ▶ Launched Mar21
- 132 homes let or reserved
- **▶ 100%** let



#### The Forge, Newcastle

- ▶ 283 homes
- Investment £57m, GY c.6.25%
- Stabilised acquisition
- ▶ Acquired Jun21
- **100%** let



### The Filaments, Gore Street, Manchester

- 376 homes, GY c.7%
- ▶ Launched Mar21
- **₽ 93%** let or reserved



#### Windlass Apts, Tottenham Hale, London

- ▶ 108 homes, GY c.5.5%
- Launched Jul21
- **73%** let or reserved



### The Headline, Yorkshire Post, Leeds

- 242 homes, GY c.7%
- ▶ Launched Aug21
- 95% let or reserved



#### Apex Gardens, Tottenham, London

- ▶ 163 homes, GY c.6.5%
- ▶ Launched Jul21
- ▶ 61% let or reserved

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### Significant pipeline driving dynamic growth

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### Strategic transition accelerating, now two thirds PRS by value



#### ▶ 1,304 new homes delivered in the year:

- Gatehouse Apartments, Southampton (132 homes, launched March 21)
- ▶ The Filaments, Manchester (376 homes, launched March 21)
- Windlass Apartments, London (108 homes, launched July 21)
- Apex Gardens, London (163 homes, launched July 21)
- The Headline, Leeds (242 homes, launched Aug 21)
- The Forge, Newcastle (£57m investment, 283 homes, acquired in Jun21)

#### New investments & planning consents:

- Millwrights Place, Bristol (£63m investment, 231 homes)
- Becketwell, Derby (£38m investment, 259 homes)
- Merrick Place, London (£141 investment, 401 homes)
- Two new planning consents within our TFL JV (618 homes)

\*Assets under management \*\*Seven Sisters (196 homes) removed as development is no longer being pursued



### Summary

### Strategy and platform deliver robust performance and growth momentum

- Robust financial and operational performance
- Operational platform delivering competitive advantage
- PRS portfolio strengthened by 1,304 new homes during the year
- **Growing PRS pipeline**
- Leading industry role in driving responsible business practice



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### **Momentum and growth**

## 2. FY21 Financial Results

Rob Hudson Chief Financial Officer





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### Financial highlights

#### Robust results and well positioned for strong rental growth in FY22

#### Income performance

- Robust results despite a challenging backdrop
- Net rent down 4% due to disposals and temporary reduction in occupancy
  - Strong recovery in year end occupancy to 94%, and now 95%
  - Passing rent now £81m, up +15% on reported FY21 net rental income giving a strong start to FY22
- Adjusted Earnings up 2% due to strong sales performance
- Absolute dividend held constant reflecting confident outlook

#### **Capital Performance**

- Profit before tax up 53%
- Strong valuation growth driven by yield compression through strong pipeline leaseup and residential market strength
- EPRA NTA up 4% after absorbing 5p impact on deferred tax

Income	FY20	FY21	Change
Rental growth (like-for-like)	3.0%	1.0%	(195) bps
Net rental income	£73.6m	£70.6m	(4)%
Passing net rental income	£74.1m	£80.9m	+9%
Adjusted earnings	£81.8m	£83.5m	+2%
Profit before tax <sup>1</sup>	£99.1m	£152.1m	+53%
Dividend	£36.8m	£36.9m	0%

Capital	FY20	FY21	Change
EPRA NTA per share	285p	297p	+4%
Total Property Return	5.4%	<b>7.5</b> %	+209 bps
Total Accounting Return	3.6%	5.5%	+188 bps
Net debt	£1,032m	£1,042m	+1%
Group LTV	33.4%	30.4%	(301) bps
Cost of debt (average)	3.1%	3.1%	+3 bps

<sup>&</sup>lt;sup>1</sup> Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service

### Income statement

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#### Continued earnings growth and strong sales performance

#### **Key highlights:**

#### Adjusted earnings up 2%, NRI robust with strong growth expected in FY22

- Like-for-like rental growth = 1.0%
  - PRS = 0.3% (1.6% ex incentives)
  - Regs = 3.6%
- FY21 Occupancy
  - Average = 89%,
  - Year End = 94%.
  - Spot 'today' = 95%
- ▶ Well placed to return to c.3% LfL rental growth
- Minimal variation across London/Regions
- Stabilised gross to net = 25.9%

#### Strong sales performance

- 14% increase in residential sales profits
- Selling at 2.6% ahead of valuations
- 7.3% of regulated tenancy portfolio sold on vacancy, with a further £42m of tenanted sales
- Expect similar sales / profit in FY22

-			
	FY20 <sup>1</sup>	FY21	Change
Net rental income	£73.6m	£70.6m	(4)%
Profit from residential sales	£59.4m	£67.5m	+14%
Profit from development	£4.2m	£1.8m	(57)%
Mortgage income (CHARM)	£5.1m	£4.9m	(4)%
Management fees	£3.5m	£5.1m	+46%
Overheads	£(28.7)m	£(30.2)m	+5%
Pre-contract costs	£(0.6)m	£(0.6)m	0%
Net finance costs	£(34.0)m	£(35.2)m	+4%
Joint ventures	£(0.7)m	£(0.4)m	(43)%
Adjusted earnings	£81.8m	£83.5m	+2%
Adjusted EPS (diluted, after tax)	10.2p	9.9p	(3)%
Valuation movements	£29.7m	£80.7m	+172%
Other adjustments <sup>1</sup>	£(12.4)m	£(12.1)m	(2)%
Profit before tax <sup>1</sup>	£99.1m	£152.1m	+53%
Earnings per share <sup>1</sup> (diluted, after tax)	12.7p	16.1p	+27%
Adjusted EPRA Earnings	£26.1m	£26.0m	0%

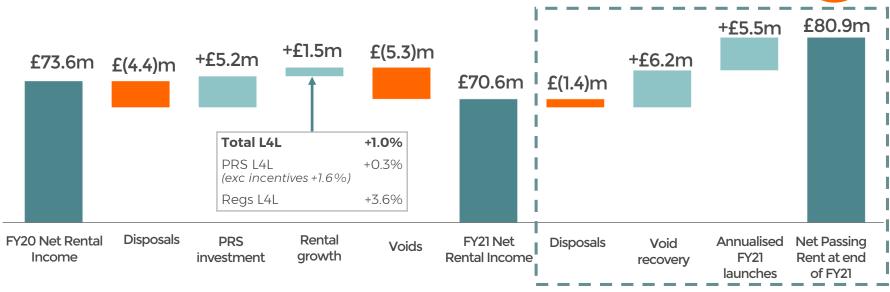
Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service

### Net rental income

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### Occupancy recovery and delivery of new schemes in the year to drive strong FY22 NRI growth





- Retention focus in H1 followed by exceptional lettings performance in H2
- Delivered 1,304 new homes (H2 weighted) with 91% now let
- Expect to deliver significant growth in FY22 net rent:
  - Passing net rent of £81m, reflects c£6m from void recovery and c£6m from lettings on new launches
  - Expect £3m more from remaining lease up on FY21 launches and FY22 deliveries largely H2 weighted with lease up primarily in FY23
  - ▶ LfL rental growth expected to return to c.3% given cessation of incentives and occupancy recovery
  - Expect disposals in line with previous years

### Valuation Summary



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Doublalia		Capital		Valuation Movement				Total Valuation	
Portfolio	Homes	Value	ERV/HPI	Growth	Yield and	other	moven	nent	
		£m		£m	%	£m	%	£m	%
PRS Portfolio				ERV Gro	owth	Yield and	other		
London & SE	3,440	1,228		12	1.0%	9	0.8%	21	1.8%
Regions	3,580	796		15	2.0%	30	4.0%	45	6.0%
PRS Total	7,020	2,024		27	1.4%	39	2.0%	66	3.4%
Regs Portfolio				HPI Gro	wth	Othe	er		
London & SE	1,243	726		8	1.1%	11	1.6%	19	2.7%
Regions	881	170		12	7.7%	1	0.5%	13	8.2%
Regs Total	2,124	896		20	2.3%	12	1.4%	32	3.7%
Operational Portfolio	9,144	2,920		47	1.7%	51	1.8%	98	3.5%
Development				ERV Growth		Yield and other			
Development		390		6	1.7%	38	11.1%	44	12.8%
Total Portfolio	9,144	3,310		53	1.7%	89	2.8%	142	4.5%

- PRS grown to 69% of the operational portfolio, from 23% in 2016 and 63% in 2020
- PRS portfolio valued on a rent/yield basis and Reg portfolio valued on a discount to vacant possession basis (HPI driven)
- Reg valuations driven by strong HPI growth in the regions
- Significant growth in PRS valuations driven by:
  - Completion / lease up of five new openings
  - Yield compression of c.10bps in prime regional centres
  - ▶ ERV growth of +1.4% on our PRS portfolio

Total valuation movement of £142m comprises £77m from Investment Properties and £65m from Trading properties.



### **EPRA Net Asset Values**

#### EPRA NTA per share growth of 4%



	£m	pence per share
Property assets (market value)	3,427	461
Net liabilities	(1,077)	(145)
EPRA Net Reinstatement Value (NRV)	2,350	316
Tax - deferred & contingent - trading assets	(142)	(19)
EPRA Net Tangible Assets (NTA)	2,208	297
Tax - deferred & contingent - investment assets	(59)	(8)
Mark to market fixed rate debt and derivatives	(38)	(5)
EPRA Net Disposal Value (NDV)	2,111	284

EPRA Net Tangible Assets (NTA)

**297**pps

+4%

#### Reversionary surplus

£265m of reversionary surplus to crystallise

+36pps

#### Tax rate increase

Results in a £34m increase in NTA deferred and contingent tax

### Accounting for intangibles

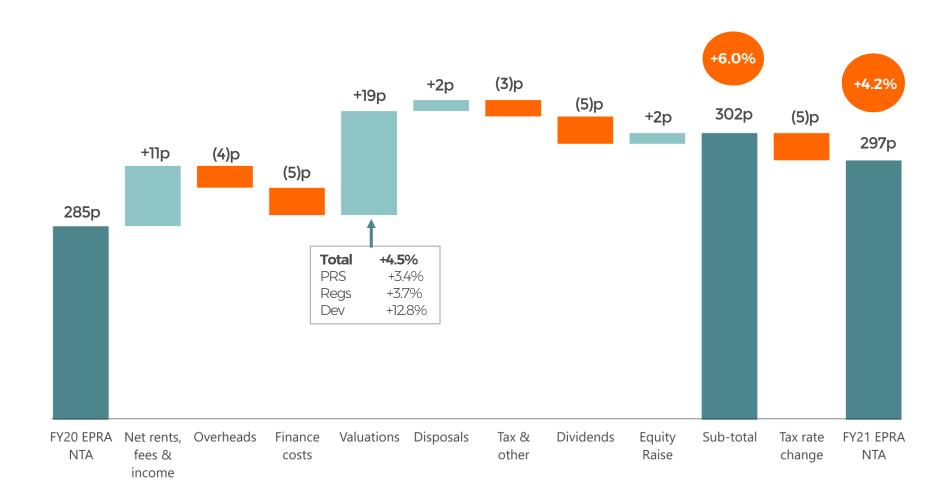
Change of accounting policy following IFRIC interpretation of IAS38 development costs on Software as a Service. Impacting EPRA NDV by 4pps. EPRA NTA and adjusted earnings unchanged.

See p55

### EPRA Net Tangible Assets (NTA)



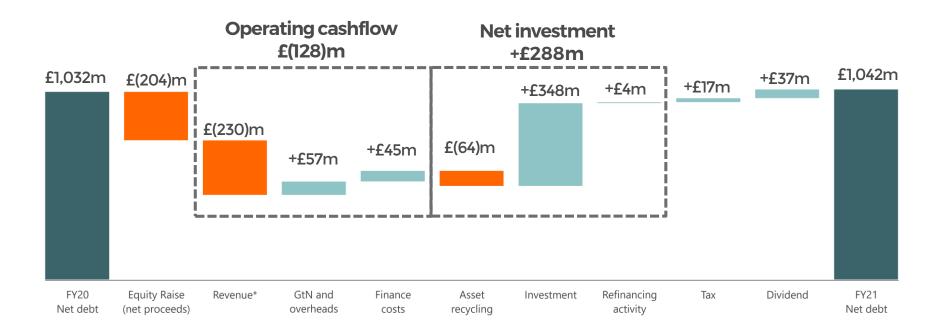
#### Strong valuation growth the key driver of the increase in NAV



### Net debt

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#### Significant level of investment into our investment pipeline



- Robust operating cashflow of £128m highlighting resilience of our business model
- Investment of £348m reflecting an increased pace of development activity
- Recent successful equity placing provides an additional £204m of net proceeds plus additional debt to support growth, of which £236m has been deployed to date

\*includes £42m of tenanted reg sales

### Robust and flexible capital structure



#### Low risk, flexible capital structure that supports growth

	FY21
Net debt	£1,042m
Loan to value	30.4%
Cost of debt (average)	3.1%
Fully drawn cost of debt	2.8%
Headroom	£641m
Weighted average facility maturity <sup>^</sup>	5.6 years



#### Funding strategy: Diversification, lower debt cost, extend maturity

#### **Strong liquidity**

Policy to have a fully funded committed capex programme

£641m of headroom

Future capex commitments of £559m

### Investment Grade credit rating

Fitch Ratings initiated coverage with an investment grade rating for both our corporate and bond ratings (BBB- and BBB respectively)

#### LTV to remain below our target range 40-45%

Considered in context of committed capex requirements

LTV incl committed capex at 40.1%

## Weighted average facility maturity 5.6 years

No FY22 maturities and variable rate debt 100% hedged at FY21

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^ Including extension options

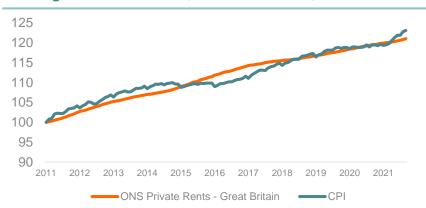


### Understanding inflationary impacts



### What does inflation mean for Grainger?

#### Rental growth vs inflation (Index, Jan-11=100)



#### Source: ONS

#### **Development activity**

- Development contracts:
  - ▶ 13 out of 16 secured projects under contract
  - Forward funded projects secured on fixed price development agreements with 3<sup>rd</sup> party developer
  - Direct developments secured on fixed price contracts

#### Operating income and cost

- Rental growth historically has tracked general cost inflation, benefiting the business
- Staff costs grow in line with inflation, with operational efficiencies delivered through scale and leveraging our investment in technology
- Utilities are incurred by customers directly to encourage energy efficiency. No direct risk

#### Interest cost

- Variable rate debt currently 100% hedged mitigating interest rate volatility
- No near term refinancing risk with no maturities in FY22
- Long weighted average years to debt maturity at 5.6 years

### Passing net rent progression

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#### 90% increase in NRI already secured



- Strong momentum going into FY22 with £81m of passing net rent.
- Pipeline and funding in place to deliver growth in rental income to £137m
- Potential to add a further £41m from the outer pipeline
- Additional pool of opportunities under consideration

<sup>\*\*\*</sup> TfL Partnership - indicative estimate of Grainger's unlevered 51% share based on c.3,000 units at an assumed £400k per unit and 4% NY. Excludes rental growth from operational portfolio and disposals & asset recycling.



<sup>\*</sup>Passing net rent is the annualised rent roll of units let at the reported date, with FY21 reported NRI lagging.

<sup>\*\*</sup> Secured pipeline now excludes Seven Sisters (previously £80m investment, £4m net rent).

### Financial summary



#### Robust performance and momentum for growth in FY22

- Robust financial performance
- Net rents to grow strongly in FY22
- Strong sales performance set to continue into FY22
- A strong balance sheet and capital structure to support growth
- Secured pipeline in place to deliver scale



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# 3. Market and business update

Helen Gordon Chief Executive





### Our investment case remains strong



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#### Why PRS is strong as ever



Low risk, resilient returns



Significant growth potential

BTR potential to grow from 64k to 1.7m+ homes (Savills), compared to current PRS market of **5m** today



**Constrained supply** 



**Limited competition** 

5m households, but only 1.3% build-to-rent



**Proxy for wage inflation** 



Structural shift toward institutional landlords



**Positive regulatory** environment

#### Why Grainger is poised to benefit



First-mover and Market leader



Clear growth trajectory

**£1.9bn** pipeline



**Integrated business model** 

We develop, invest in and operate rental homes



**Leading Operating Platform** 

Powered by our CONNECT technology solution



Research led



**Proven track record** 



Partner of choice

Trusted public sector partner (e.g. TfL)



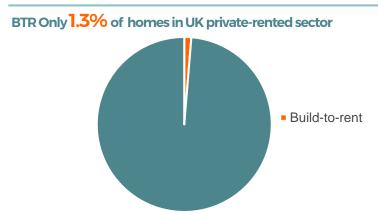
**Strong balance sheet** 

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### A market underpinned by long-term structural drivers



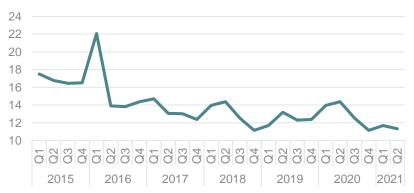
#### Opportunity to grow market share



Sources: Savills, Molior, BPF, English Housing Survey, Scottish Household Survey, StatsWales, Northern Ireland Housing Statistics

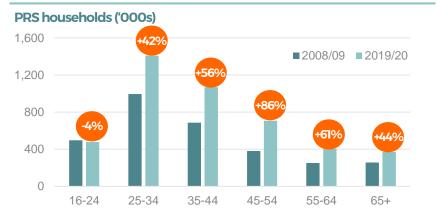
#### Private landlord activity reducing

#### Buy-to-let lending\* as % of gross mortgage advances



Source: FCA \*Covers house purchase, remortgaging and further advances

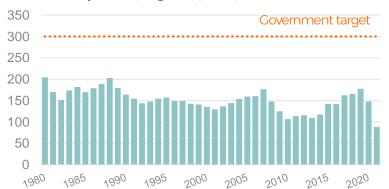
#### Strong growth among all ages over 25



Source: English Housing Survey 2019/20

#### **Undersupply supports pricing**

#### New build completions, England, ('000s)



Source: Department for Levelling Up, Housing and Communities

## Market now seeing significant growth momentum



#### Leasing market strengthening rapidly



Source:: Rightmove

#### Strong investor demand compressing yields

#### CBRE Property Investment Yields (%) - build-to-rent



#### Cities are seeing a resurgence in demand

"Sharp rise in demand for rental properties in recent months, especially in central city markets, signalling the return of city life as offices and other leisure venues continue to open up more fully."

Hometrack UK Rental Market Report

Hometrack UK Rental Market Report -September 2021

#### Rents expected to grow strongly



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## Our Operating Platform differentiates us



### Continual improvement and investment in our platform, which is a key differentiator and bedrock for our market leading position

#### **Data insight**

#### **Grainger's Customer Insight Programme**

- Customer satisfaction, Key driver analysis
- Drives operational decision making

#### **Brand leadership**

#### **Leveraging Grainger's Brand**

Building brand loyalty through great experiences

#### **Digital capability**

#### **Grainger's CONNECT technology platform**

An end-to-end solution, driving efficiencies, scalability and an enhanced customer experience

#### Differentiation

#### **Grainger's leading rental offer**

 Responsive service; modern, flexible tenancy terms; high quality design; convenience; great amenities



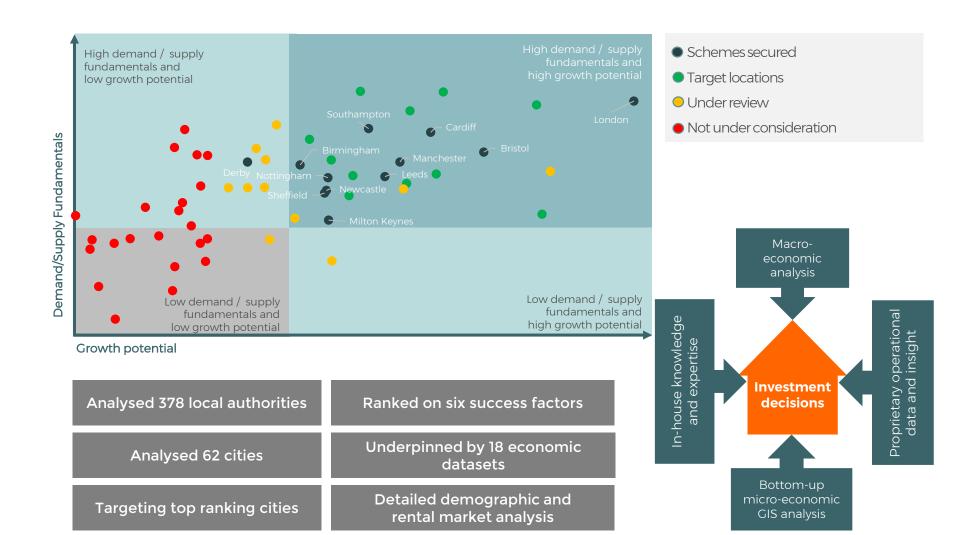




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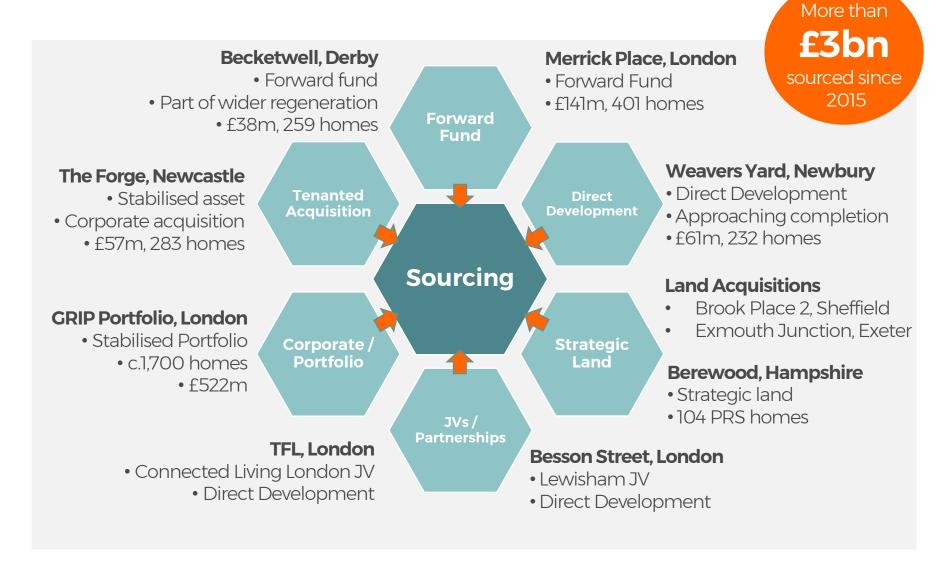
## Data and insight driven investment decisions





### Dynamic sourcing

#### Maximising the opportunity for growth



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### Acquisitions and planning activity

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£236m of opportunities funded from the recent equity placing

#### 1,174 new acquisitions secured in the year









#### Planning and land achievements in the period







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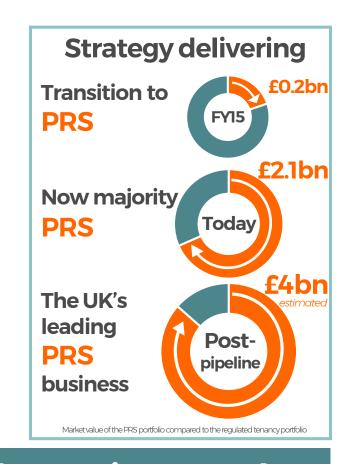


<sup>\*</sup> Targeted gross yield on investment once stabilised

## Acceleration into a new phase of growth



- Strong operational performance and a robust financial performance
- Exceptional delivery of over 1,300 new homes
- Further pipeline expansion
- Strong and supportive market dynamics
- Best in class operating platform will deliver compounding earnings growth



Entering our next phase of dynamic growth

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## Thank you

Q&A





### Originate Invest Operate

## **Appendix**

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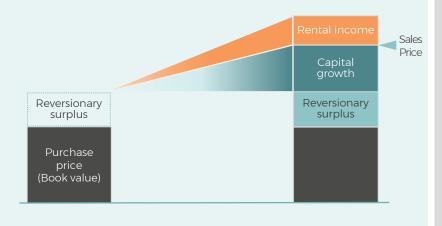
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### Portfolio overview



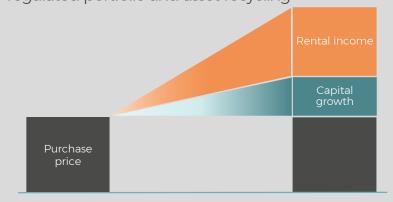
#### **Regulated tenancies**

- Customer has the right to live in the property for the rest of their life
- Sub-market rent set by Valuation Office Agency
- Upon vacancy Grainger sells the property
- Returns comprise
  - Resilient rental income: typically 2-4% gross yield, increasing at RPI+5% over two years
  - Capital growth during investment period
  - Reversionary surplus realised upon vacancy: typically 18%-20% uplift
- Long term, predictable source of cash generation



#### PRS

- Leases with typical duration of 1-3 years
- Market rents
- Returns based on
  - Securing rental income at gross yields on cost of 5.5-7%
  - Capital growth
- Securing schemes in areas with high demand and rental growth potential
- Significant opportunity for growth underpinned by long term and structural trends
- Investment funded through cash generated from regulated portfolio and asset recycling



## Driving value through our Operating Platform



#### In-house operational platform

- Complete supply chain control
- Direct input into development
- Technology enhanced efficiency
- Direct customer relationship
- Greater customer insight
- Greater responsiveness to new trends

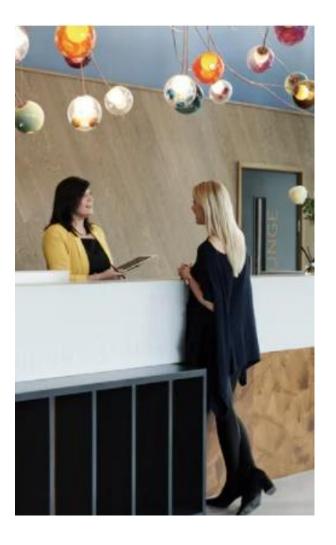


#### Performance Outputs

- Greater customer retention
- Better occupancy (on a relative basis)
- Greater operational efficiency
- Better rental margins
- Stronger rental growth
- Strong rent collection



#### Operational Leverage



### Fully funded secured pipeline



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#### Disciplined capital management underpinning growth



#### **Assumptions:**

- \* Excluding Waterloo which is secured but not yet committed.
- \*\* Based on cash & undrawn facilities
- \*\*\* Targeted £150m per annum generated from operational cashflows and asset recycling.



## Liquidity and capex

### £650m headroom to fund investment pipeline



### **Strong liquidity**

- Strong headroom of £641m from cash and available facilities
  - ₱ f262m of cash
  - f379m available facilities

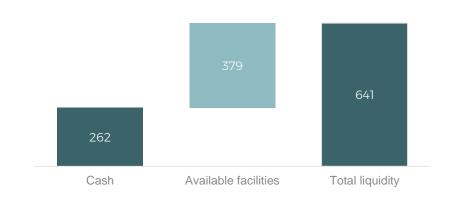
### Committed capex funded

- Capital expenditure plans covered by headroom
- ▶ Total committed capex of £559m

#### LTV to remain below 40%

- LTV expected to remain below our target range of 40%-45% in near term
- LTV excludes reversionary surplus of £265m which reduces LTV to 282%

#### Current liquidity position (£m)



#### Committed capex phasing\* (£m)



\*Excluding Waterloo

## Portfolio summary



	Units	Market value £m	Net Rent £m	Net yield
Residential - PRS	7,020	2,024	64	3.7%
Residential - regulated tenancies	2,124	896*	17	2.0%
Residential - mortgages (CHARM)	429	72	n/a	n/a
Forward Funded - PRS work in progress	-	244	-	-
Development work in progress	-	146	-	-
Wholly-owned assets	9,573	3,382	81	
Co-investment (Grainger share)**	31	15	-	
Total investments	9,604	3,397	81	
Assets under management (third party share)**	123	59	-	
Total assets under management	9,727	3,456	81	
Reconciliation of assets under management				
Residential - PRS	7,174	2,098	64	
Residential - reversionary (regulated tenancies and CHARM)	2,553	968	17	
Forward Funded - PRS work in progress	-	244	-	
Development work in progress	-	146	-	
Total assets under management	9,727	3,456	83	

<sup>\*\*</sup> Co-investment includes the 20% of Vesta JV owned by Grainger, whilst assets under management reflects the residual 80% of Vesta JV owned externally to the Group.



<sup>\*</sup> Regulated tenancies at market value excluding £152m reversionary surplus

### Portfolio movements



	Sep20 £m	Additions £m	Disposals £m	Transfers £m	Valuation £m	Sep21 £m
PRS						
London & SE	1,057	37	(19)	132	21	1,228
Regions	567	65	(21)	140	45	796
Total PRS	1,624	102	(40)	272	66	2,024
Regs						
London & SE	771	4	(68)	-	19	726
Regions	197	1	(41)	-	13	170
Total Reg	968	5	(109)	-	32	896
Development	378	268	(28)	(272)	44	390
Total Portfolio	2,970	375	(177)	-	142	3,310
Balance Sheet Classification						
Investment Properties	1,779	362	(39)	-	77	2,179
Trading Assets	1,191	13	(138)	-	65	1,131
Total Portfolio	2,970	375	(177)	-	142	3,310

The table above excludes 429 units and £72m of market value relating to mortgages (CHARM)  $\,$ 



## Portfolio geographical breakdown



40

#### **PRS & Regulated tenancies (FY21)**

PRS						gulated tenancie	ies	
Region	Units	Market value £m	<b>Change</b> vs FY20	Net yield	Units	Market value £m	<b>Change</b> vs FY20	Net yield
London & SE	3,440	1,228	+1.8%	3.3%	1,243	726	2.7%	1.8%
South West	511	201	+6.2%	4.2%	198	41	+14.2%	3.0%
East and Midlands	152	42	+10.0%	4.0%	413	85	+6.4%	2.7%
North West	1,941	370	+5.6%	4.4%	110	21	+7.1%	2.6%
Other regions	976	183	+5.9%	4.4%	160	23	+6.1%	3.8%
Regions	3,580	796	+6.0%	4.3%	881	170	8.2%	2.9%
Total	7,020	2,024	+3.4%	3.7%	2,124	896	+3.7%	2.0%

The table above includes wholly owned PRS and regulated tenancy assets only. It excludes 429 units and £72m of market value relating to mortgages (CHARM), as well as forward funded PRS work in progress, development work in progress and co-investment

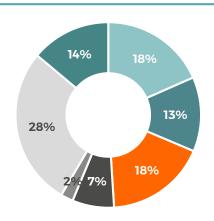
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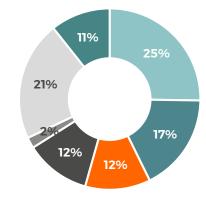
## PRS portfolio by geography



#### Geographic breakdown by units

#### Geographic breakdown by Rent (£m)

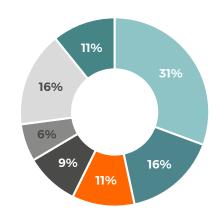




#### Geographic breakdown by value (£m)

Post secured pipeline geographic breakdown by value (£m)





#### Key

- Central / Inner London
- Outer London
- South East
- South West
- East and Midlands
- North West
- Other Regions

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### Building our PRS portfolio across the UK

Research led investment strategy and asset clustering to

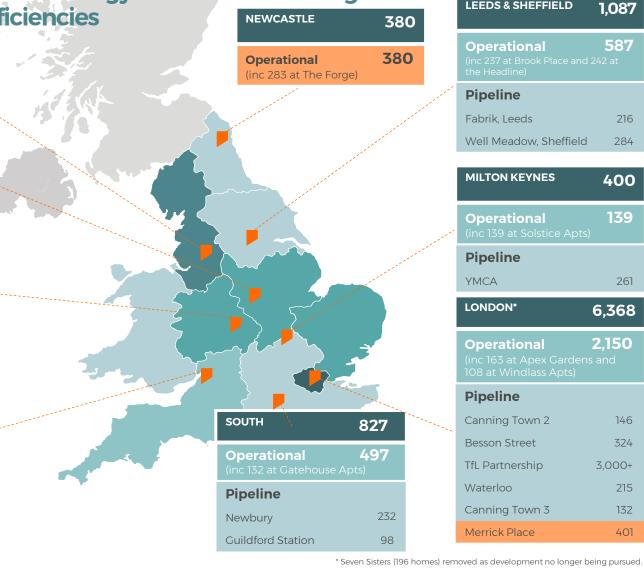


Pipeline	
Queens Road, Nottingham	348
Recketwell Derby	259

BIRMINGHAM	531
Pipeline	
Gilders Yard	156
Exchange Square	375

WEST & WALES	1,046
Operational (inc 194 at Hawkins & Georg	<b>508</b>
Pipeline	
Capital Quarter, Cardiff	307
Millwrights Place	231

**Key:** Recent acquisition





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Invest

**LEEDS & SHEFFIELD** 

Operate

## PRS portfolio

Top assets by annual ERV (>£1.5m)

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	Unit mix							
City	Postcode	Units	Studio/I bed	2 bed	3 bed	Area Sq feet	Annual ERV	
Manchester	M50 3AF	510	162	290	58	371,622	£6.9m	
Manchester	M3 5PF	376	98	235	43*	246,416	£5.8m	
Newcastle	NE1 3AA	283	78	179	26	177,451	£3.6m	
Bristol	BS1 6WQ	194	109	85	-	116,486	£3.4m	
London	SE22 9QE	208	141	60	7	112,830	£3.3m	
Leeds	LS1 4ET	242	111	131	-	148,651	£3.3m	
London	N15 5EZ	163	72	59	32	129,783	£3.2m	
London	E16 1ED	134	66	68	-	94,313	£2.9m	
Sheffield	S11 8BR	237	137	100	-	133,238	£2.6m	
London	E8 4DT	101	50	49	2	85,468	£2.6m	
London	E8 2LY	85	38	28	19*	89,089	£2.5m	
London	N17 9LX	108	50	51	7	75,800	£2.5m	
London	W4 3AZ	98	12	75	11*	77,552	£2.3m	
Milton Keynes	MK9 3EY	139	66	73	-	85,577	£2.2m	
Manchester	BL9 OQY	233	133	100	-	140,932^	£2.0m	
Southampton	SO14 3HP	132	46	86	-	89,402	£1.9m	
London	ECIV 8AW	90	19	71	-	74,654	£1.8m	
London	SE1 8PY	100	35	43	22*	58,503^	£1.8m	
London	IG11 8FW	100	54	36	10	65,088	£1.7m	
Hampshire	GU11 1FH	107	40	47	20*	86,654	£1.6m	
	Manchester Manchester Newcastle Bristol London Leeds London Sheffield London London London Milton Keynes Manchester Southampton London London London	Manchester M50 3AF Manchester M3 5PF Newcastle NE1 3AA Bristol BS1 6WQ London SE22 9QE Leeds LS1 4ET London N15 5EZ London E16 1ED Sheffield S11 8BR London E8 4DT London N17 9LX London W4 3AZ Milton Keynes MK9 3EY Manchester BL9 0QY Southampton SO14 3HP London SE1 8PY London SE1 8PY London IG11 8FW	Manchester         M50 3AF         510           Manchester         M3 5PF         376           Newcastle         NE1 3AA         283           Bristol         BS1 6WQ         194           London         SE22 9QE         208           Leeds         LS1 4ET         242           London         N15 5EZ         163           London         E16 1ED         134           Sheffield         S11 8BR         237           London         E8 4DT         101           London         E8 2LY         85           London         N17 9LX         108           London         W4 3AZ         98           Milton Keynes         MK9 3EY         139           Manchester         BL9 0QY         233           Southampton         SO14 3HP         132           London         ECIV 8AW         90           London         SE1 8PY         100           London         IG11 8FW         100	City         Postcode         Units         Studio/1 bed           Manchester         M50 3AF         510         162           Manchester         M3 5PF         376         98           Newcastle         NE1 3AA         283         78           Bristol         BS1 6WQ         194         109           London         SE22 9QE         208         141           Leeds         LS1 4ET         242         111           London         N15 5EZ         163         72           London         E16 1ED         134         66           Sheffield         S11 8BR         237         137           London         E8 4DT         101         50           London         E8 2LY         85         38           London         N17 9LX         108         50           London         W4 3AZ         98         12           Milton Keynes         MK9 3EY         139         66           Manchester         BL9 OQY         233         133           Southampton         SO14 3HP         132         46           London         ECIV 8AW         90         19           London	City         Postcode         Units         Studio/I bed         2 bed           Manchester         M50 3AF         510         162         290           Manchester         M3 5PF         376         98         235           Newcastle         NEI 3AA         283         78         179           Bristol         BS1 6WQ         194         109         85           London         SE22 9QE         208         141         60           Leeds         LS1 4ET         242         111         131           London         N15 5EZ         163         72         59           London         E16 1ED         134         66         68           Sheffield         S11 8BR         237         137         100           London         E8 4DT         101         50         49           London         E8 2LY         85         38         28           London         N17 9LX         108         50         51           London         W4 3AZ         98         12         75           Milton Keynes         MK9 3EY         139         66         73           Manchester         BL9 0QY	City         Postcode         Units         Studio/1 bed         2 bed         3 bed           Manchester         M50 3AF         510         162         290         58           Manchester         M3 5PF         376         98         235         43*           Newcastle         NE1 3AA         283         78         179         26           Bristol         BS1 6WQ         194         109         85         -           London         SE22 9QE         208         141         60         7           Leeds         LS1 4ET         242         111         131         -           London         N15 5EZ         163         72         59         32           London         E16 1ED         134         66         68         -           Sheffield         S11 8BR         237         137         100         -           London         E8 4DT         101         50         49         2           London         E8 2LY         85         38         28         19*           London         N17 9LX         108         50         51         7           London         W4 3AZ         98 <td>City         Postcode         Units         Studio/i bed         2 bed         3 bed         Area Sq feet           Manchester         M50 3AF         510         162         290         58         371,622           Manchester         M3 5PF         376         98         235         43*         246,416           Newcastle         NE1 3AA         283         78         179         26         177,451           Bristol         BS1 6WQ         194         109         85         -         116,486           London         SE22 9QE         208         141         60         7         112,830           Leeds         LS1 4ET         242         111         131         -         148,651           London         N15 5EZ         163         72         59         32         129,783           London         E16 1ED         134         66         68         -         94,313           Sheffield         S11 8BR         237         137         100         -         133,238           London         E8 4DT         101         50         49         2         85,468           London         N17 9LX         108         5</td>	City         Postcode         Units         Studio/i bed         2 bed         3 bed         Area Sq feet           Manchester         M50 3AF         510         162         290         58         371,622           Manchester         M3 5PF         376         98         235         43*         246,416           Newcastle         NE1 3AA         283         78         179         26         177,451           Bristol         BS1 6WQ         194         109         85         -         116,486           London         SE22 9QE         208         141         60         7         112,830           Leeds         LS1 4ET         242         111         131         -         148,651           London         N15 5EZ         163         72         59         32         129,783           London         E16 1ED         134         66         68         -         94,313           Sheffield         S11 8BR         237         137         100         -         133,238           London         E8 4DT         101         50         49         2         85,468           London         N17 9LX         108         5	

<sup>^</sup> Area based on EPC data



<sup>\*</sup>includes some four bedroom units

## PRS portfolio - rent levels





## Secured pipeline schedule

(1 of 2 pages)

Name	No. units	Targeted launch	Status	Est. Grainger investment	Spend to date	yield target
Forward funding / acquisition						
The Pin Yard, Fabrik, Leeds	216	Mid FY22	On site	£34m	£31m	c.6.5%
The Copper Works, Capital Quarter, Cardiff	307	Late FY22	On site	£57m	£35m	c.7%
Enigma Square, Milton Keynes	261	Early FY23	On site	£63m	£44m	c.6.25%
Canning Town 2, London	146	Early FY23	On site	£62m	£45m	c.5.5%
The Barnum, Queens Road, Nottingham	348	Mid FY23	On site	£56m	£13m	c.7%
Guildford Station, Surrey	98	Mid FY23	Onsite	£37m	£6m	c.5.5%
The Tilt Works, Well Meadow, Sheffield	284	Late FY23	Onsite	£42m	£7m	c.7%
Becketwell, Derby	259	Late FY23	Onsite	£38m	£6m	c.7%
The Silver Yard, Exchange Square, Birmingham	375	Early FY24	On site	£77m	£21m	c.6.5%
Millwrights Place, Bristol	231	Early FY24	On site	£63m	£19m	c.6.0%
Canning Town 3, London	132	Early FY25	On-site	£56m	£6m	c.5.5%
Merrick Place, Southall, London	401	Mid FY25	Exchanged	£141m	-	c.5.75%
Forward funding sub-total	3,058			£726m	£233m	

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**Gross** 



# Secured pipeline schedule (Continued from previous page)



Name	No. units	Targeted launch	Status	Est. Grainger investment	Spend to date	yield target
Direct development**						
Gilders Yard, Birmingham	158	Mid FY22	On site	£28m	£26m	c.7%
Weavers Yard, Newbury, West Berks	232	Late FY22	On site	£61m	£44m	c.6.25%
Besson St, Lewisham, London (JV - 50%)	324	Mid FY24	Detailed design, consent granted	£51m	£4m	c.6.25%
Waterloo, London	215	Phased from FY24	Consent granted	£130m*	£5m	c.5%
Direct development total	929			£270m	£79m	
Total Secured Pipeline	3,987			£996m	£312m	

<sup>\*\*</sup>Direct Development - Seven Sisters (£80m, 196 homes) removed as Grainger as is no longer proceeding with development



<sup>\*</sup>Net investment in addition to existing asset value

### Secured pipeline projects

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### 16 high quality PRS schemes



#### Forward funding / Acquisitions

























#### **Direct Development**









## ESG: Securing our long-term future



# 4 long-term ESG commitments

Environment: Net zero carbon of our operational buildings (aspiring to 2030)

Assets:

Enhance investment decisions further by integrating ESG considerations

People:

- Measure and deliver positive social value
- 4 Diverse workforce reflective of society













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# Delivering our ESG & Responsible Business ambitions



	Net carbon reduction			A diverse and inclusive business
Our commitments	Net zero carbon for our operations by 2030 (Scopes 1 & 2)	Integrate ESG into all investment decisions	Deliver a positive social impact	Ensure our workforce is reflective of society
2021 Highlights	Published Grainger's net zero carbon roadmap  Contributed to development of the sector's whole life carbon roadmap  Sponsored COP26 Build Better Now Pavilion  Expanded our 2030 net zero commitment to include offices and fleet  Actions taken to reduce Scope 3 emissions	Issued our first TCFD Summary report  Developed Grainger's Sustainable Finance Framework	Defined our social value priorities  Embedded Community Engagement best practice blueprint and delivered 552 resident community events  Helped alleviate youth homelessness and became LandAid Charity pro bono and First Steps partners  Delivered 183 new affordable homes during the year  Provided subsidised accommodation to NHS workers during the pandemic	Developed our strategic framework for Diversity & Inclusion  Appointed Non-Executive Director to chair Responsible Business Committee  Our employee-led D&I network delivered a series of engagement activities  Developed a new digital self-reporting system for workforce diversity data  Updated our design specification to enhance accessibility
Key 2022 initiatives	Develop our strategy and roadmap for measuring (and reducing) tenant emissions	Report fully in alignment with the TCFD  Assess all pipeline projects against Sustainable Finance Framework	Assess and report the social value delivered by a typical Grainger operational BTR asset	Review approaches to measure and benchmark Grainger's diversity and inclusion performance  A bespoke diversity talent identification and mentoring programme

### Market value balance sheet

	FY201	FY21
	F1ZO.	FIZI
Market value balance sheet (£m)		
Residential - PRS	1,624	2,024
Residential - regulated tenancies	968	896
Residential - mortgages (CHARM)	73	72
Forward Funded - PRS work in progress	231	244
Development work in progress	147	146
Investment in JVs/associates	42	45
Total investments	3,085	3,427
Net debt	(1,032)	(1,042)
Other liabilities	(20)	(35)
EPRA NRV	2,033	2,350
Deferred and contingent tax - trading assets	(109)	(142)
Exclude: intangible assets	(٦)	-
EPRA NTA	1,923	2,208
Add back: intangible assets	1	-
Deferred and contingent tax - investment assets	(24)	(59)
Fair value of fixed rate debt and derivatives	(57)	(38)
EPRA NDV	1,843	2,111
EPRA net asset values (pence per share)		
EPRA NRV	301	316
EPRA NTA	285	297
EPRA NDV	273	284

Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service

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## Segmental EPRA NTA balance sheet



		FY20 <sup>1</sup>			FY21			
EPRA NTA market value balance sheet (£m)	PRS	Reg*	Other	Group	PRS	Reg*	Other	Group
Investment property	1,755.9	23.0	-	1,778.9	2,156.2	23.0	-	2,179.2
Investment in joint ventures and associates	25.0	-	17.0	42.0	26.9	-	18.0	44.9
Financial interest in property assets	-	73.3	-	73.3	-	71.7	-	71.7
Inventories - trading property	201.9	944.3	44.6	1,190.8	205.4	872.9	52.4	1,130.7
Cash and cash equivalents	237.3	124.2	7.6	369.1	212.5	89.7	15.4	317.6
Other assets	1.6	7.0	43.5	52.1	6.0	9.5	52.5	68.0
Total Assets	2,221.7	1,171.8	112.7	3,506.2	2,607.0	1,066.8	138.3	3,812.1
Interest-bearing loans and borrowings	(895.1)	(468.3)	(28.5)	(1,391.9)	(901.8)	(380.4)	(65.3)	(1,347.5)
Deferred and contingent tax liabilities	(24.5)	(84.7)	(3.8)	(113.0)	(28.9)	(106.0)	(10.2)	(145.1)
Other liabilities	(35.3)	(7.4)	(35.8)	(78.5)	(67.8)	(8.6)	(35.3)	(111.7)
Total Liabilities	(954.9)	(560.4)	(68.1)	(1,583.4)	(998.5)	(495.0)	(110.8)	(1,604.3)
Net assets	1,266.8	611.4	44.6	1,922.8	1,608.5	<b>57</b> 1.8	27.5	2,207.8

Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service

 $<sup>^{\</sup>ast}$  Includes regulated tenancy portfolio and CHARM portfolio.



## EPRA Earnings



		FY20			FY21	
£m	Adjusted Earnings	Adjustments	Adjusted EPRA earnings	Adjusted Earnings	Adjustments	Adjusted EPRA earnings
Net rental income	73.6	-	73.6	70.6	-	70.6
Profit from sales - trading property	61.3	(53.4)	7.9	<b>67</b> .8	(56.0)	11.8
Profit from sales – investment property	2.3	(2.3)	-	1.5	(1.5)	-
Mortgage income (CHARM)	5.1	-	5.1	4.9	-	4.9
Management fees	3.5	-	3.5	5.1	-	5.1
Overheads	(28.7)	-	(28.7)	(30.2)	-	(30.2)
Pre-contract costs	(0.6)	-	(0.6)	(0.6)	-	(0.6)
Net finance costs	(34.0)	-	(34.0)	(35.2)	-	(35.2)
Joint ventures	(0.7)	-	(O.7)	(0.4)	-	(0.4)
Adjusted earnings	81.8	(55.7)	26.1	83.5	(57.5)	26.0
Valuation movements	29.7			80.7		
Other adjustments <sup>1</sup>	(12.4)			(12.1)		
Profit before tax	99.1			152.1		
Adjusted EPS/Adjusted EPRA EPS, after tax	10.2		3.2	9.9		3.1

<sup>&</sup>lt;sup>1</sup>Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service



## Segmental income statement



		FY2	20			FY2	1	
£m	PRS	Reg*	Other	Group	PRS	Reg*	Other	Group
Net rental income	53.8	19.6	0.2	73.6	51.9	18.4	0.3	70.6
Profit from sales - trading property	(O.1)	57.2	4.2	61.3	(O.1)	66.1	1.8	67.8
Profit from sales – investment property	2.0	0.3	-	2.3	1.3	0.2	-	1.5
Mortgage income (CHARM)	-	5.1	-	5.1	-	4.9	-	4.9
Management fees	2.9	-	0.6	3.5	4.7	-	0.4	5.1
Overheads	-	-	(28.7)	(28.7)	-	-	(30.2)	(30.2)
Pre-contract costs	(0.6)	-	-	(0.6)	(0.6)	-	-	(0.6)
Net finance costs	(21.9)	(11.4)	(O.7)	(34.0)	(24.5)	(9.9)	(0.8)	(35.2)
Joint ventures	(0.5)	-	(0.2)	(O.7)	(0.3)	-	(0.1)	(0.4)
Adjusted earnings	35.6	70.8	(24.6)	81.8	32.4	79.7	(28.6)	83.5
Valuation movements				29.7				80.7
Other adjustments <sup>1</sup>				(12.4)				(12.1)
Profit before tax				99.1				152.1

<sup>1</sup> Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service

 $^{\ast}$  Includes regulated tenancy portfolio and CHARM portfolio.



# EPRA NRV, EPRA NTA and EPRA NDV



	FY20 <sup>1</sup>			FY21			
	EPRA NRV	EPRA NTA	EPRA NDV	EPRA NRV	EPRA NTA	EPRA NDV	
£m							
IFRS Equity attributable to shareholders	1,443.0	1,443.0	1,443.0	1,739.0	1,739.0	1,739.0	
Diluted NAV	1,443.0	1,443.0	1,443.0	1,739.0	1,739.0	1,739.0	
Include:							
Revaluation of other non-current investments	7.4	7.4	7.4	6.0	6.0	6.0	
Revaluation of trading properties	541.3	432.1	432.1	543.3	401.6	401.6	
Diluted NAV at fair value	1,991.7	1,882.5	1,882.5	2,288.3	2,146.6	2,146.6	
Exclude:							
Deferred tax in relation to fair value gains of IP	24.4	24.4	-	58.3	58.3	-	
Fair value of financial instruments	16.7	16.7	-	3.4	3.4	-	
Goodwill as per the IFRS balance sheet	-	(0.5)	(0.5)	-	(0.5)	(0.5)	
Intangibles as per the IFRS balance sheet	-	(0.3)	-	-	-	-	
Include:							
Fair value of fixed interest rate debt	-	-	(39.5)	-	-	(35.0)	
NAV	2,032.8	1,922.8	1,842.5	2,350.0	2,207.8	2,111.1	
Fully diluted number of shares	675.3	675.3	675.3	<b>742</b> .8	<b>742</b> .8	<b>742.8</b>	
NAV pence per share	301	285	273	316	297	284	

Restated following a change in accounting policy as a result of the IFRIC interpretation of IAS38 relating to development costs on Software as a Service



### Restatement



Impact of accounting policy change following IFRIC interpretation of IAS38 relating to development costs on Software as a Service

	2020		2020
	(previously	Restatement	Restated
	reported) £m	£m	£m
Income statement impact			
Administration expenses	(28.7)	(11.7)	(40.4)
Profit before tax	110.8	(11.7)	99.1
Tax charge	(18.0)	1.7	(16.3)
Profit for the year attributable to the owners of the Company	92.8	(10.0)	82.8
Basic earnings per share	14.3p	(1.5p)	12.8p
Diluted earnings per share	14.2p	(1.5p)	12.7p
Consolidated statement of financial position impact			
Intangible assets	22.5	(21.7)	0.8
Net deferred tax liability	(28.9)	1.7	(27.2)
Net assets	1,463.0	(20.0)	1,443.0
Retained earnings	809.1	(20.0)	789.1
Total equity	1,463.0	(20.0)	1,443.0

- Excluded from adjusted earnings as Software as a Service development costs will not form part of ongoing financial performance
- No impact on EPRA NTA which excludes intangible assets
- 4pps impact on EPRA NDV as a result of accounting policy change

### Debt facilities



			Facility	
	Lender	Size	Drawn	Maturity
Core Facilities:				
Corporate Bond	Listed	£350m	£350m	Apr 2028
Corporate Bond	Listed	£350m	£350m	Jul 2030
Revolving Credit Facility	HSBC, NatWest, Barclays	£330m	£1m	Aug 2024
Term Debt	HSBC, NatWest, Barclays, AIB	£170m	£170m	Aug 2024
Bi-Lateral Term	HSBC	£50m	£50m	Nov 2023
Bi-Lateral Term	NatWest	£50m	£50m	Nov 2022
Bi-Lateral Term	Handelsbanken	£40m	£40m	Jun 2023
Revolving Credit Facility	Wells Fargo	£50m	-	Nov 2024*
Sub total		£1,390m	£1,011m	
Excluded Entities:				
Institutional Term Debt	Rothesay Life	£75m	£75m	Jul 2026
Institutional Term Debt	Rothesay Life	£75m	£75m	Oct 2027
Institutional Term Debt	Rothesay Life	£200m	£200m	Jul 2029
Total Group Facilities		£1,740m	£1,361m	

<sup>\*</sup> Further 2 x 1 year extension options available

## Future reporting dates



#### 2022

AGM / Trading update	9 February
Half year results	12 May
Trading update	September
Full year results	17 November

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### The Forge



### Forth Banks, Newcastle

#### **Asset Overview**

- Stabilised acquisition, completed Jun21
- 283 high quality apartments(78 x 1 beds; 179 x 2 beds, 26 x 3 beds)
- c.3,000 sq ft of commercial space
- Over 3,500 sq ft of internal residents amenity
- Onsite resident services
- Residents lounge, gym and co-working space

#### **Residential Accommodation**



#### Socially responsible investment



#### **Resident Amenity**



## Gatehouse Apartments

### **East Street, Southampton**





#### **Asset Overview**

- Forward fund, launched Mar21
- 132 high quality apartments (46x 1 beds; 86 x 2 beds)
- Over 2,000 sq ft of commercial space
- Over 3,000 sq ft of internal residents amenity
- Onsite resident services
- Residents lounge, gym, co-working space and roof terrace

#### **Residential Accommodation**



#### Socially responsible investment



#### **Resident Amenity**



### The Filaments

# Originate Invest Operate

### **Gore Street, Greater Manchester**



#### **Asset Overview**

- Forward fund, launched Mar21
- 365 apartments and 11 townhouses
   (98x 1 beds; 235 x 2 beds, 43 x 3 and 4 beds)
- Over 7,500 sq ft of commercial space
- Over 5,500 sq ft of internal residents amenity
- Onsite resident services
- Residents lounge, gym, co-working space and roof terrace

#### **Residential Accommodation**



#### Socially responsible investment



#### **Resident Amenity**



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### Apex Gardens

### Seven Sisters, London

# Originate Invest Operate



#### **Asset Overview**

- Direct development, launched Jul21
- ▶ 104 PRS homes and 59 affordable homes (72x 1 beds; 59 x 2 beds, 28 x 3 beds, 4 x 4 beds)
- Over 9,000 sq ft of commercial space
- Over 3,500 sq ft of internal residents amenity
- Onsite resident services
- Residents lounge, gym, co-working space and 4 outdoor roof terraces

#### **Residential Accommodation**



#### Socially responsible investment



#### **Resident Amenity**



### Windlass Apartments

### **Tottenham Hale, London**





#### **Asset Overview**

- Forward fund, launched Jul 21
- 108 high quality apartments(50x1 beds; 51 x 2 beds; 7 x 3 beds)
- Over 2,000 sq ft of internal residents amenity
- Onsite resident services
- Residents lounge, gym, co-working space

#### **Residential Accommodation**



#### Socially responsible investment



**Resident Amenity** 



### The Headline

### **Yorkshire Post, Leeds**

## THE HEADLINE

Invest

Operate

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Originate

#### **Asset Overview**

- Forward acquisition, launched Jul21
- 242 high quality apartments (111x 1 beds; 131 x 2 beds)
- Over 3,500 sq ft of commercial space
- Over 3,500 sq ft of internal residents amenity
- Onsite resident services
- Residents lounge, gym, co-working space and roof terrance

#### **Residential Accommodation**



#### Socially responsible investment



#### **Resident Amenity**

